91381R



# Level 3 Business Studies, 2016

91381 Apply business knowledge to address a complex problem(s) in a given global business context

9.30 a.m. Friday 25 November 2016 Credits: Four

# RESOURCE BOOKLET

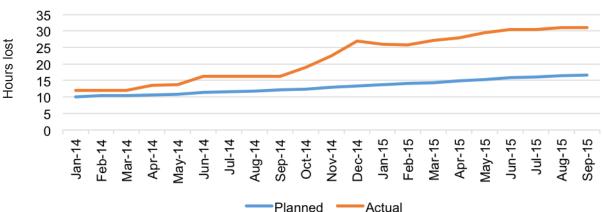
Refer to this booklet to answer the questions for Business Studies 91381.

Check that this booklet has pages 2–6 in the correct order and that none of these pages is blank.

YOU MAY KEEP THIS BOOKLET AT THE END OF THE EXAMINATION.

#### **RESOURCE A: LOSS OF PRODUCTION TIME**

KCC's New Zealand factory: Production hours lost to mechanical breakdowns, Jan 2014 to Sept 2015



# RESOURCE B: EXCERPT FROM COMPANY MEMORANDUM

#### **MEMO**

**To:** Human Resources Manager **From:** Production Manager

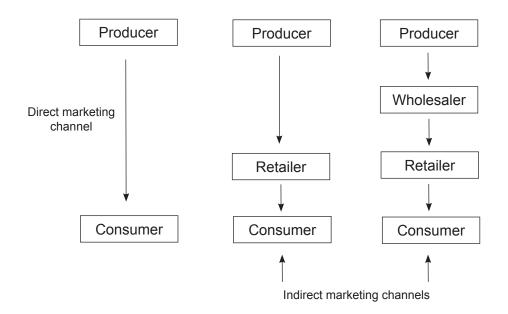
Re: Staffing

Thanks for the staff you have recently found for us. While they are helping a little, we have found that many are very inexperienced in the dairy produce industry – there is a real lack of training.

# **RESOURCE C: LOGISTICAL OPERATIONS IN CHINA**

# Rey challenges for the Chinese distribution industry Poor infrastructure One of the key challenges facing the Chinese logistics industry is the state of the country's having key contacts at one or more levels of government. Source (adapted): http://mhlnews.com/global-supply-chain/ten-key-challenges-chinese-logistics-industry

# **RESOURCE D: MARKETING CHANNELS**



#### **RESOURCE E: DEFINITION**

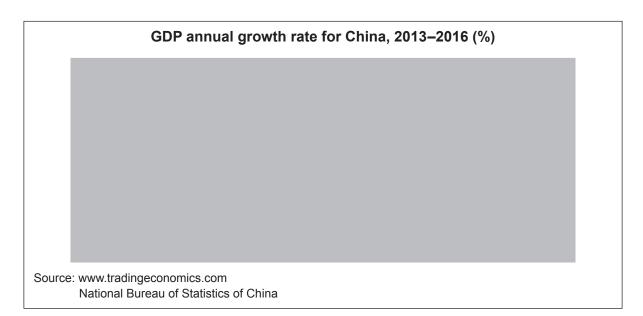
# Strategic alliance

A strategic alliance is an agreement between two companies that have decided to share

independence while gaining a new opportunity.

Source (adapted): http://www.investopedia.com/terms/s/strategicalliance.asp#ixzz40VM7AXR0

#### RESOURCE F: GROSS DOMESTIC PRODUCT IN CHINA



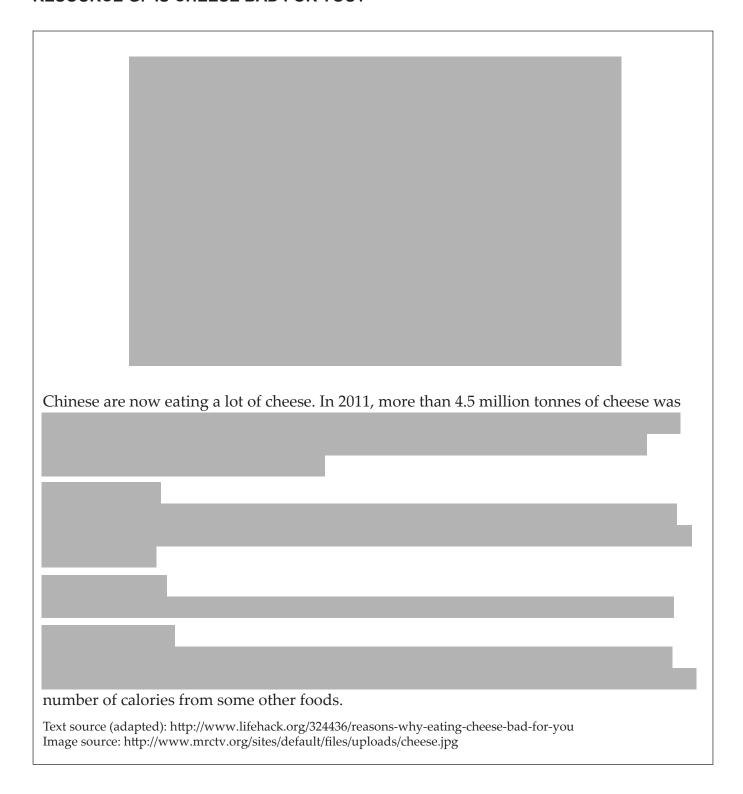
### **Definition**

Gross Domestic Product (GDP) is one of the most common measures of the state of the

produced in a country over a given time period, usually one year.

Source (adapted): http://www.moneycrashers.com/gross-domestic-product-gdp-definition

# **RESOURCE G: IS CHEESE BAD FOR YOU?**



# **RESOURCE H: HEALTH BENEFITS OF CHEESE**

There are many different cheeses in the world — and in your supermarket — but the

skin, and help keep your nails strong.

Source: http://www.joybauer.com/food-articles/cheese.aspx

# **RESOURCE I: COMPANY VALUES**

# **Business Plan for Kakapo Cheese Company**

Executive Summary (extract)

COMPANY VALUES: Healthy living Family Fitness